Fit-R-Us Company

Champion Road

Lipton, VA 24567

October 8, 2018

Dear Mr. Harpal:

Subject: Fitness equipment in The Sleep-Eaze Hotels

Families love to go on vacations to get away from their everyday life, but often worry about the consequences of not continuing their workout schedule. Therefore, forcing families to either not to travel or to choose a different hotel that includes an all-inclusive gym. Therefore, causing the Sleep-Eaze Hotels to lose business.

Fit-R-Us serves many different surrounding businesses and hotels, as well as national organizations. It offers many discounts and deals for companies looking to purchase exercise equipment. The company likes to work closely with the different organizations in order to insure the wellness of the company as well as the different products sold. We offer bulk discounts on equipment for businesses looking to begin a gym in their company. Therefore, if The Sleep-Eaze Hotel invests in this equipment there will be a large amount of the total deducted due to the discount.

If Sleep-Eaze Hotels offer an all-inclusive gym for their guests, more guests would choose to do business there over another hotel. Fit-R-Us is a company that sells fitness equipment to different companies. It sells equipment such as treadmills, exercycles, rowing machines, elliptical trainers, weight machines, barbells, and dumb-bells. It offers a lot of variety in the different exercise machinery that the companies can purchase. With this variety in equipment it will insure that the guests at The Sleep-Eaze Hotel will be accommodated in their exercise needs. There are some vacationers that do not exercise daily, but overall, providing the gym offers the exercising public to vacation at The Sleep-Eaze. It will also promote that the hotel supports healthy living.

For the listed reasons above it is in the best interest of The Sleep-Eaze Hotel to invest in exercise equipment in order to appeal to the portion of the public that would like the option to exercise daily, even when on vacation. Fit-R-Us would love to do business with the hotel in order to boost healthy living, along with advancing the hotel cliental. The exercise equipment will also allow The Sleep-Eaze Hotel to be competitive competitor against the other similar hotels.

On behalf of the Fit-R-Us Company, we thank you for your consideration and time. We look forward to hopefully be doing business with The Sleep-Eaze Hotel in the near future. If you have any concerns or questions please do not hesitate to contact me. My phone number is 899-789-0009.

Yours sincerely,

Ellen Chang

Ellen Chang

General Manager